



# Liz Weber

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*Fee Schedule (effective January 1, 2012)*

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**Keynotes:** \$6,500 Up to 1 hour keynote (plus \$1,000 flat travel)

**Seminars:** 1-3 hour seminar \$7,500; 3+ to 6 hour seminar \$8,500 (plus \$1,000 flat travel)

Liz's speaking fee includes program development, client interviews, speech/program delivery. Hotel lodging is charged to the client's master bill.

***If appropriate for the presentation, there will be a separate licensing fee for the training materials and the client may prepare color photocopies and have them delivered to the presentation site.***

**Audio and Video Recording:**

Liz and Weber Business Services, LLC will own the right to any recording(s) of the keynote and/or program(s) and will receive a master copy of each after the event. If the recording is used for other than previously agreed upon, limited-use, internal-training purposes, we will be glad to provide you with a written, Royalty Agreement.

**Special Pricing for Reinforcement Tools & Sponsor-Provided Products:**

Special wholesale pricing is available on Liz's books, e-books, subscription e-zine, and audio programs when you – or your sponsor – buy in bulk. Bulk purchases are often purchased as a gift for attendees, as an early registration bonus, or as a Thank You gift for Event Planning Committee members. If you prefer, your attendees may invest in themselves by purchasing products at a table located in the back of the room. In any case, Liz will be available for autographing after the program.

***NOTE:*** The client – or a sponsor – may want to consider purchasing the ***"The Mentor's Toolbox"*** in bulk, to provide a one-year subscription to each participant to continue the learning process long after the session has come and gone.

***Product Information and Group Pricing is available upon request.***

**Payment Schedule:**

<b>Deposit upon confirmation of booking:</b>	50% of Fee; Balance due at Event.
<b>Cancellation by client but rescheduled:</b>	50% of deposit
<b>Cancellation by client/not rescheduled:</b>	100% of deposit
<b>Cancellation by Speaker:</b>	Comparable substitute or full refund of deposit.

*If client cancels, any costs incurred by WBS for travel, etc. will be billed to client and is due upon receipt. The engagement is not considered confirmed until the deposit and the signed contract are received by Weber Business Services, LLC (WBS).*

**A/V and Room Set-Up Requirements:**

Audio/Visual Equipment – Client to arrange and provide.

Audio/Video Recordings – Liz may record her presentation via a digital audio and/or video recorder. All rights to these recordings reside with Liz and Weber Business Services, LLC.

Keynote – Wireless lavalier microphone. Room set-up will be event driven. A table for Liz's products to be located at the back of the room, near the attendees' exit route.

Workshop/Seminar – Wireless microphone, laptop computer with Microsoft PowerPoint, LCD Projector, projector screen, horseshoe set-up, and a table at front for Liz's notes is requested. A table for Liz's products to be located at the back of the room, near the attendees' exit route.